EPSON UltraChrome™ Ink Technology

Preliminary data from Wilhelm Imaging Research, Inc. indicates the lightfastness of color UltraChrome prints made with the EPSON Stylus Pro 7600 and 9600 printers will be rated up to 100 years under glass, depending upon the specific type of Epson media being used.

Preliminary data indicates the lightfastness of black and white UltraChrome images printed in 7-color mode will be rated as greater than 100 years under glass depending on the type of Epson media being used.*

Visit **www.wilhelm-research.com** for regularly updated information as testing proceeds.

EPSON MEDIA TYPE	WILHELM PRELIMINARY DATA (expected COLOR results)
Premium Glossy Photo Paper (250)	90 to 100 years
Fine Art Papers	80 to 100 years
Premium Luster Photo Paper	50 years
Premium Semimatte Photo Paper (250)	40 years
Enhanced Matte Paper	30 years



EPSON UltraChrome™ Ink Technology

Three User Exchangeable Black Ink Modes

- User can choose between three different black ink modes to optimize black ink density for various media types and printing applications.
- User can switch between black ink modes without the need for complex servicing or other outside assistance.

Photo Black Mode (7-Color Mode)

- Photo Black Ink + Light Black Ink + CcMmY
- Optimized for traditional photographic and ink jet-coated media types, such as EPSON Premium Luster, Premium Semimatte, etc. producing the highest level of photographic image quality
- Black D-Max up to 2.0

Matte Black Mode (7-Color Mode)

- Matte Black Ink + Light Black Ink + CcMmY
- Optimized for matte or plain paper media types such as Enhanced Matte, EPSON Fine Art Papers, etc. where the highest level of photographic image quality is desired
- Black D-Max up to 1.69 (vs. a black D-Max up to 1.49 if using Photo Black Mode)

Dual Matte Black Mode (6-Color Mode)

- Matte Black Ink + Matte Black Ink + CcMmY
- Optimized for matte or plain paper medias such as newsprint and plain bond paper, where print speed is favored over photographic image quality
- Black D-Max up to 1.69



EPSON UltraChrome™ Ink Technology

Improved Black and White Photographic Printing

- Produces a truly consistent print with no color crossover effects
- Reduced metamerism when printing a 7–color black & white print
- Able to produce neutral or toned black and white prints to satisfy almost any professional photographer
- Depending upon the media used, you can produce a black D-Max up to 2.0

Sepia

Neutral Grey
Platinum
Selenium

"The EPSON Stylus Pro 9600 provides me with the 'missing link' to producing black & white prints..."

- Mac Holbert, Founder NASH Editions





► EPSON Photographic Dye Ink with EPSON ColorLife™ Media Line

- Available in 6-color mode (CcMmYKK) with dual black inks installed for incredibly fast black-only printing
- Award-winning ink technology with extremely wide color gamut
- Along with the EPSON ColorLife[™] Media line, this combination of ink and media will
 produce the highest level of photographic print quality ever offered by Epson
- Epson's highest ever D-Max level of 3.0
- Lightfastness rating up to 26 years in color when displayed under glass*

24" 44"

Lightfastness Rating up to 26 years in Color*



Which Epson Ink Technology Should I Use?

At the time of purchase, the customer must choose which ink technology they want to use. With the introduction of **EPSON UltraChrome Ink**, it will become more difficult to decide which Epson ink technology to choose. For most customers, EPSON UltraChrome Ink will be the obvious choice. This breakthrough ink technology will forever change the perception of pigmented inks. This ink is best for:

- Professional Photography & Fine-art Photography that is intended for display or resale
- Commercial Pre-press Proofing workflows when using optional RIP technologies
- Any indoor or short-term outdoor display signage

The **EPSON Photographic Dye Ink**, especially when used with EPSON ColorLife media, will produce stunning photographic prints with lightfastness ratings up to 26 years under glass. This still outlasts traditional silver halide prints. This ink is best for:

- Photography that only requires a lightfastness rating up to 26 years under glass*
- Color Comping, General Purpose Graphics, and Business Presentation Graphics
- CAD, GIS Mapping, Architecture, etc. where ink costs might be an issue
- Any user who does not care about lightfastness and wants the lowest possible operational costs



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EPSON UltraChrome™ Ink TechnologyBlack Ink Conversion Q&A

Which Black Ink Mode Comes Standard?

- The out-of-box UltraChrome Ink set is PHOTO BLACK mode
- Every brand new EPSON Stylus Pro 7600 or 9600 printer that is ordered with EPSON UltraChrome Inks, will contain seven 110ml ink cartridges in the box

What Do I Need to Switch to Matte Black Mode?

- Simply order a standard Epson Matte Black ink cartridge; either 110ml for the EPSON
 Stylus Pro 7600 or 110ml or 220ml cartridge sizes for the EPSON Stylus Pro 9600
- How Long Does it Take to Switch Between Black Ink Modes?
 - It takes about 10 minutes to switch between the different black ink modes
 - The complete process is automated by the front control panel LCD
 - Do I Waste Ink by Switching Between Black Ink Modes?
 - Yes. Plan on wasting a total of about 180ml to 215ml of ink across the entire 7 inks installed during the conversion process.
 - This equates to about the price of one 220ml ink cartridge or about \$112 per switch



Joseph Holmes ©2002



advanced.



All New Print Head Technology

➤ True 2880 x 1440 dpi Resolution

- All new print head capable of producing a single droplet as small as 4 picoliter
- Produces incredibly sharp text and line-art that rivals the final press sheet
- Extremely fine blends and photographic transitions with no sign of ink jet technology

Variable Droplet MicroPiezo DX3[™] Technology

- Capable of producing up to three different dot sizes per print line, greatly decreasing print times while optimizing photographic quality
- Proprietary DX3 ASIC technology controls the printing process, resulting in consistent
 image quality and color output from print to print
 - Most advanced print head ever produced by Epson

The Most

Advanced

Print Head

Ever Produced by Epson



Advanced Print Engine Technology

EPSON Intelligent High-Capacity Ink System

- Seven 110ml or 220ml ink cartridges with automatic tracking of key data points such as ink levels, ink type and usage rates, for the most accurate production cost estimations
- Greatly increasing productivity, you can replace ink cartridges on-the-fly, even during the middle of a print job with no loss in image quality or production time
- EPSON Stylus Pro 9600 can use either 110ml or 220ml ink cartridge sizes even at the same time to further optimize ink usage

Unsurpassed Media Flexibility

- Prints on virtually any media type in roll or cut sheet up to 24-inch or 44-inch wide
- Accurate automatic loading of cut sheet media up to 24-inch or 44-inch wide in a variety of weights up to 1.5mm thick
- User-adjustable roll media spindles to accept either 2-inch or 3-inch media cores
- Built-in Automatic Cutting System in addition to an optional Manual Media Cutter for cutting even the thickest of media types
- Optional Automatic Take-up Reel System for long unattended print runs available on the EPSON Stylus Pro 9600 only



Advanced Print Engine Technology

➤ True BorderFree[™] Printing

- First ever wide format print engine capable of printing off both left and right edges of the media, while automatically cutting top and bottom edges to produce a full bleed print on all four sides of the print
- Built-in cutter can fully trim your finished prints more accurately and safely than manual post-finishing techniques

▶ High Performance Print Engine Speeds

- Depending upon the print mode being used, print speeds will vary from 8 ft² per hour to a maximum of 192 ft² per hour
- Extremely photographic printing can be produced at about 16 ft² per hour
 - Produces everyday "production-quality" printing at about 87 ft² per hour
 - Prints about 2.5 times faster than previous EPSON Stylus Pro 7000 and 9000 series

Print Speeds Up To

192 ft²

Per Hour

Advanced Print Engine Technology

True Cross-Platform OS Support

- All NEW enhanced EPSON Photographic Drivers for Macintosh and Windows allowing for complete ink density control even when driver color management is turned off
- Standard EPSON drivers allow the user to setup a dedicated Macintosh or Windows computer as a network spooler, greatly enhancing your user's productivity
- For professional pre-press proofing and graphics workgroups an optional EFI Fiery Spark Professional 2 Adobe® PostScript® 3 software RIP with Pantone® Color Matching is available
- Fully supported by most leading third-party RIPs and workflows greatly enhancing the usability of the basic print engine

Superior Connectivity

Includes USB (1.1 and 2.0 compatible), ECP Parallel, and one Epson Expansion Slot for installing the optional internal IEEE 1394 FireWire® or 10/100 BaseT Ethernet cards







NEW! EPSON Professional Media Line Pigment & Dye Ink Compatible

- Somerset® Velvet for EPSON (made exclusively for Epson America, Inc.)
 - 100% cotton, enhanced radiant white, mould made surface that's acid free

Cut sheets (505g) available in: 24" x 30", 36" x 44" and 44" x 60"

- 50 Foot 3-inch cored Rolls (255g) available in: 24" and 44"

EPSON Proofing Paper - Commercial Semimatte

3-inch core

- 100 foot Rolls available in: 24", 36" and 42"

EPSON Premium Glossy Photo Paper (250)

10 mil, 250 gram base, 3-inch core

- 100 foot Rolls available in: 24", 36" and 44"

EPSON Premium Semimatte Photo Paper (250)

10 mil, 250 gram base, true photo 'N' surface, 3-inch core

- 100 foot Rolls available in: 24", 36" and 44"

EPSON Premium Luster Photo Paper

— Great for BorderFree™ Printing of 8x10, 10x12, 16x20, 20x24, and 20x30

- 100 foot Rolls available in: 10", 20", 24", 36" and 44"

► EPSON ColorLife[™] Photo Paper (photo dye ink only)

- 100 foot Rolls available in: 24", 36" and 44"

Rediscover Your Passion For Photography

Unbeatable Value!

- EPSON Stylus Pro 7600 (24") only \$2,995 estimated street price
- EPSON Stylus Pro 9600 (44") only **\$4,995** estimated street price

Standard 1-Year EPSON Preferredsm Warranty Program

- Prompt answer toll-free phone support with personal PIN ID (supplied in-box)
- Available Monday Saturday
- Next business day on-site service

Optional 1- or 2-Year EPSON Preferredsm Plus Service Contracts Available

- Allows you to continue all the great benefits of the standard EPSON Preferred Warranty
 Program once the 1-Year FREE warranty expires
- Available for purchase at any time before the standard 1–Year EPSON Preferred Warranty
 Program expires





COMPETITIVE COMPARISONS

24" 44"

PRIMARY COMPETITION

FEATURE	EPSON STYLUS PRO 7600	EPSON STYLUS PRO 7000 Series
Maximum Media Width	24"	24"
Print Head Technology	Variable Droplet Micro Piezo DX3	Micro Piezo DX3
Ink System	7 Color (CcMmYKk) or 6 Color (CcMmYKK)	6 Color (CcMmYK)
Highest Resolution	2,880 x 1,440 dpi	1,440 x 720 dpi
Nozzle Configuration	96 nozzles x 7	64 nozzles x 6
Smallest Droplet Size	4 picoliter	8 picoliter
Variable Size Droplet Technology	Yes - 3 sizes	No
Roll Media Handling	Single Roll	Single Roll
Photo Accelerator Technology	No	No
Nozzle Verification Technology	No	No
Borderless Printing Technology	Yes	No
Automatic Cut Sheet Loading	Yes	Yes
EPSON Ink Technology	UltraChrome or Photographic Dye	Archival Ink or Photographic Dye
Largest Ink Cartridge Size	110 ml x 7 (Intelligent)	110 ml x 6
Photo Quality Opinion	Astonishing Quality - Better than a Lab	Award Winning Photo Quality
Max. Media Weight	Up to 1.5 mm Posterboard	Up to 1.5 mm Posterboard
Max. Print Speed (SFPH)	~192 (Economy Mode)	~71 (360 x 360 dpi)
Slowest Print Speed (SFPH)	~8 (2,880 x 1,440 dpi)	~12 (1,440 x 720)
Photo Lab Quality Print Speed (SFPH)	~29 (720 x 720 dpi)	~12 (Best Quality Mode)
Standard Connectivity	USB 1.1 & 2, Parallel, Epson Expansion x1	USB 1.1, Parallel, Epson Expansion x1
Optional Connectivity	10/100 BaseT or FireWire™	10/100 BaseT or FireWire™
Page Description Language	Epson ESC/P2	Epson ESC/P2
Standard Driver Support	Macintosh & Win 95,98,Me,NT,2000,XP	Macintosh & Win 95,98,Me,NT,2000,XP
Optional RIP Support	EFI Fiery Spark Professional 2 (\$1,995)	EPSON RS-5100 Fiery X2 (\$1,995)
Standard Warranty	1 Year EPSON Preferred	1 Year EPSON Preferred
	On-Site Next Business Day	On-Site Next Business Day
Estimated Street Price	\$2,995 UltraChrome or Dye	\$3,995 Dye or \$4,995 Archival

PRIMARY COMPETITION

FEATURE	EPSON STYLUS PRO 9600	EPSON STYLUS PRO 9500
Maximum Media Width	44"	44"
Print Head Technology	Variable Droplet Micro Piezo DX3	Micro Piezo DX3
Ink System	7 Color (CcMmYKk) or 6 Color (CcMmYKK)	6 Color (CcMmYK)
Highest Resolution	2,880 x 1,440 dpi	1,440 x 720 dpi
Nozzle Configuration	96 nozzles x 7	64 nozzles x 6
Smallest Droplet Size	4 picoliter	8 picoliter
Variable Size Droplet Technology	Yes - 3 sizes	No
Roll Media Handling	Single Roll	Dual Rolls
Photo Accelerator Technology	No	No
Nozzle Verification Technology	No	No
Borderless Printing Technology	Yes	No
Automatic Cut Sheet Loading	Yes	No
EPSON Ink Technology	UltraChrome or Photographic Dye	Archival Ink Only
Largest Ink Cartridge Size	220 ml x 7 (Intelligent)	220 ml x 6
Photo Quality Opinion	Astonishing Quality - Better than a Lab	Award Winning Photo Quality
Max. Media Weight	Up to 1.5 mm Posterboard	Up to 1.5 mm Posterboard
Max. Print Speed (SFPH)	~192 (Economy Mode)	~71 (360 x 360 dpi)
Slowest Print Speed (SFPH)	~8 (2,880 x 1,440 dpi)	~12 (1,440 x 720)
Photo Lab Quality Print Speed (SFPH)	~29 (720 x 720 dpi)	~12 (Best Quality Mode)
Standard Connectivity	USB 1.1 & 2, Parallel, Epson Expansion x1	Serial, Parallel, Epson Expansion x1
Optional Connectivity	10/100 BaseT or FireWire™	10/100 BaseT or FireWire™
Page Description Language	Epson ESC/P2	Epson ESC/P2
Standard Driver Support	Macintosh & Win 95,98,Me,NT,2000,XP	Macintosh & Win 95,98,Me,NT,2000,XP
Optional RIP Support	EFI Fiery Spark Professional 2 (\$1,995)	EPSON RS-5100 Fiery X2 (\$1,995)
Standard Warranty	1 Year EPSON Preferred	1 Year EPSON Preferred
	On-Site Next Business Day	On-Site Next Business Day
Estimated Street Price	\$4,995 UltraChrome or Dye	\$5,995 Archival or Dye

PRIMARY COMPETITION

FEATURE	EPSON STYLUS PRO 9600	EPSON STYLUS PRO 10000
Maximum Media Width	44"	44"
Print Head Technology	Variable Droplet Micro Piezo DX3	Variable Droplet Micro Piezo DX3
Ink System	7 Color (CcMmYKk) or 6 Color (CcMmYKK)	6 Color (CcMmYK)
Highest Resolution	2,880 x 1,440 dpi	1,440 x 720 dpi
Nozzle Configuration	96 nozzles x 7	180 nozzles x 6
Smallest Droplet Size	4 picoliter	5 picoliter
Variable Size Droplet Technology	Yes - 3 sizes	Yes - 3 sizes
Roll Media Handling	Single Roll	Dual Rolls
Photo Accelerator Technology	No	Yes
Nozzle Verification Technology	No	Yes
Borderless Printing Technology	Yes	No
Automatic Cut Sheet Loading	Yes	Yes
EPSON Ink Technology	UltraChrome or Photographic Dye	Archival or Photographic Dye
Largest Ink Cartridge Size	220 ml x 7 (Intelligent)	500 ml x 6 (Intelligent)
Photo Quality Opinion	Astonishing Quality - Better than a Lab	Better than a Photo Lab
Max. Media Weight	Up to 1.5 mm Posterboard	Up to 1.5 mm Posterboard
Max. Print Speed (SFPH)	~192 (Economy Mode)	~231 (Economy Mode)
Slowest Print Speed (SFPH)	~8 (2,880 x 1,440 dpi)	~25 (1,440 x 720 dpi)
Photo Lab Quality Print Speed (SFPH)	~29 (720 x 720 dpi)	~72 (720 x 720 dpi)
Standard Connectivity	USB 1.1 & 2, Parallel, Epson Expansion x1	USB 1.1, FireWire, 10/100 BaseT, Parallel
Optional Connectivity	10/100 BaseT or FireWire	None
Page Description Language	Epson ESC/P2	Epson ESC/P3
Standard Driver Support	Macintosh & Win 95,98,Me,NT,2000,XP	Macintosh & Win 95,98,Me,NT,2000,XP
Optional RIP Support	EFI Fiery Spark Professional 2 (\$1,995)	EFI Fiery Spark Professional 2 (\$2,995)
Standard Warranty	1 Year EPSON Preferred	1 Year EPSON Preferred
	On-Site Next Business Day	On-Site Next Business Day
Estimated Street Price	\$4,995 UltraChrome or Dye	\$9,995 Archival or Dye

Product Pricing Information

EPSON Stylus Pro 7600

DESCRIPTION	EPSON PART NO.	EST. STREET*
EPSON Stylus Pro 7600 Print Engine with UltraChrome™ Ink	C472001UCM	\$2,995.00
EPSON Stylus Pro 7600 Print Engine with Photographic Dye™ Ink	C472001DYE	\$2,995.00
EPSON Stylus Pro 7600 Printer Stand	C12C844061	\$299.00
EFI Fiery Spark Professional 2 Software RIP	C842832	\$1,995.00
Internal 10/100 BaseT Ethernet Card	C12C823912	\$239.00
Internal IEEE 1394 FireWire™ Card	C12C823722	\$199.00
2"/ 3" Media Spindle	C12C811161	\$149.00
2"/ 3" Media Spindle (High Tension)	C12C811155	\$149.00
Replacement Printer Cutter Blade	C12C815241	\$95.00
Replacement Ink Maintenance Tank	C12C890071	\$39.00
Manual Media Cutting System	C12C815231	\$349.00
Replacement Manual Cutter Blade	C815192	\$99.00
Additional 1-Year EPSON Preferred Plus Service	EPP7696B1	\$725.00
Additional 2-Year EPSON Preferred Plus Service	EPP7696B2	\$1,305.00

Product Pricing Information

EPSON Stylus Pro 9600

DESCRIPTION	EPSON PART NO.	EST. STREET*
EPSON Stylus Pro 9600 Print Engine with UltraChrome™ Ink	C473001UCM	\$4,995.00
EPSON Stylus Pro 9600 Print Engine with Photographic Dye™ Ink	C473001DYE	\$4,995.00
EFI Fiery Spark Professional 2 Software RIP	C842832	\$1,995.00
Internal 10/100 BaseT Ethernet Card	C12C823912	\$239.00
Internal IEEE 1394 FireWire™ Card	C12C823722	\$199.00
2"/ 3" Media Spindle	C12C811151	\$149.00
2"/ 3" Media Spindle (High Tension)	C12C811152	\$149.00
Replacement Printer Cutter Blade	C12C815241	\$95.00
Replacement Ink Maintenance Tank	C12C890071	\$39.00
Manual Media Cutting System	C815182	\$499.00
Replacement Manual Cutter Blade	C815192	\$99.00
Automatic Take-up Reel System	C12C815251	\$1,199.00
Replacement 44" Take-up Reel Core	C815121	\$43.00
Additional 1-Year EPSON Preferred Plus Service	EPP7696B1	\$725.00
Additional 2-Year EPSON Preferred Plus Service	EPP7696B2	\$1,305.00

Product Pricing Information

EPSON UltraChrome™ Ink

ORDERING INFORMATION	EPSON PART NO.	MSRP
EPSON UltraChrome™ Ink Technology (110ml)		
Photo Black Ink Cartridge	T543100	69.95
Cyan Ink Cartridge	T543200	69.95
Magenta Ink Cartridge	T543300	69.95
Yellow Ink Cartridge	T543400	69.95
Light Cyan Ink Cartridge	T543500	69.95
Light Magenta Ink Cartridge	T543600	69.95
Light Black Cartridge	T543700	69.95
Matte Black Cartridge	T543800	69.95
EPSON UltraChrome™ Ink Technology (220ml)		
EPSON UltraChrome™ Ink Technology (220ml) Available for EPSON Stylus Pro 9600 only		
Available for EPSON Stylus Pro 9600 only	T544100	112.00
Available for EPSON Stylus Pro 9600 only Photo Black Ink Cartridge	T544100 T544200	
Available for EPSON Stylus Pro 9600 only Photo Black Ink Cartridge Cyan Ink Cartridge		112.00
Available for EPSON Stylus Pro 9600 only Photo Black Ink Cartridge Cyan Ink Cartridge Magenta Ink Cartridge	T544200	112.00 112.00
Available for EPSON Stylus Pro 9600 only Photo Black Ink Cartridge Cyan Ink Cartridge Magenta Ink Cartridge Yellow Ink Cartridge	T544200 T544300	112.00 112.00 112.00
Available for EPSON Stylus Pro 9600 only Photo Black Ink Cartridge Cyan Ink Cartridge Magenta Ink Cartridge Yellow Ink Cartridge Light Cyan Ink Cartridge	T544200 T544300 T544400	112.00 112.00 112.00 112.00 112.00
	T544200 T544300 T544400 T544500	112.00 112.00 112.00 112.00

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Product Pricing Information

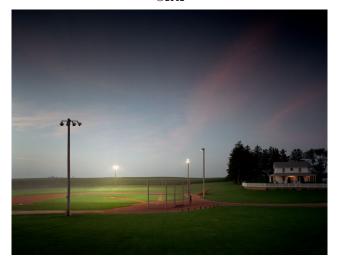
EPSON Photographic Dye™ Ink

ORDERING INFORMATION	EPSON PART NO.	MSRP
EPSON Photographic Dye™ Ink (110ml)		
Black Ink Cartridge	T545100	49.95
Cyan Ink Cartridge	T545200	49.95
Magenta Ink Cartridge	T545300	49.95
Yellow Ink Cartridge	T545400	49.95
Light Cyan Ink Cartridge	T545500	49.95
Light Magenta Ink Cartridge	T545600	49.95

24 FPS 44 "

EPSON Photographic Dye Ink is only Available in 110ml Ink Cartridge Sizes

Stephen Wilkes ©2002



discovered.





*Ink lightfastness rating based on accelerated testing of prints on specialty media, displayed indoors, under glass. Actual print stability will vary according to media, printed image, display conditions, light intensity, humidity, and atmospheric conditions. Epson does not guarantee longevity of prints. For maximum print life, display all prints under glass or lamination or properly store them.

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